

# SNAPSHOT OF THE TOURISM SECTOR LABOUR MARKET



**Provincial Report Series: Newfoundland and Labrador** 



#### **Prepared for:**

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Tourism HR Canada

**Qatalyst Research Group** 

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Tourism HR Canada is recognized as a global leader in setting occupational standards, building competency frameworks, developing occupational training and certification programs, conducting research into the tourism labour market, and analyzing the resulting data to plan and implement HR strategies for the industry.

Tourism HR Canada supplies tourism stakeholders with the labour market intelligence they need to plan for and overcome their current and future human resource challenges. For more information, email <a href="mailto:research@tourismhr.ca">research@tourismhr.ca</a> or visit <a href="mailto:tourismhr.ca">tourismhr.ca</a>.



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# INTRODUCTION

#### **BACKGROUND**

Prior to the COVID-19 pandemic, tourism was a significant and growing source of across all regions of the province. However, employment declined sharply beginning in March 2020. As evidenced in recent surveys and confirmed in the daily news, the sector is now facing significant staff shortages as we emerge from the pandemic. Many employees left for other sectors or left the workforce altogether, and the sector has faced strong competition in attracting new workers.

There is continued uncertainty regarding future labour market demand and skills requirements for the sector. Requirements could vary widely depending on factors such as the potential waves of COVID-19, the continuing strength of pent-up demand for travel, on-going changes in the characteristics of markets, business practices and technology, environmental considerations, the labour market supply, among others. To the extent possible, the sector must continue to be nimble and responsive to changing conditions. Given this dynamic situation, access to labour market intelligence and other sectoral supports have never been more important.

#### SERIES OF PROVINCIAL TOURISM LABOUR MARKET REPORTS

This report represents one of a series of reports prepared on the tourism labour market. The series includes a report for each province as well as a national report. This report, which focuses on Newfoundland and Labrador, is divided into three chapters which align with the following research questions:

- 1. What is the current status of the tourism sector labour market? Chapter 1 provides information on Newfoundland and Labrador's tourism sector total labor force and unemployment rates, demographics, attachment to the tourism workforce, and leading occupations.
- **2. What impact did COVID-19 have on the tourism sector labour market?** Chapter 2 provides information on how the pandemic impacted employment by sector, employee characteristics, hours worked and wages.
- **3.** What is the outlook for the tourism sector labour market? Chapter 3 provides projections regarding employment in the Newfoundland and Labrador's tourism sector by sector and leading occupations.

The report draws on information from Statistics Canada's Labour Force Survey, from surveys and reports commissioned by Tourism HR Canada including employment projections developed by the Conference Board of Canada.

# OVERVIEW OF THE NEWFOUNDLAND AND LABRADOR TOURISM SECTOR

Newfoundand and Labrador's tourism sector is comprised of companies which provide accommodation, food and beverage services, recreation and entertainment, transportation and travel services. There are more than 2,700 tourism businesses in Newfoundland and Labrador.¹ Top tourist attractions in the province include Gros Morne National Park, St. John's, Terra Nova National Park, Torngat Mountains National Park, L'Anse aux Meadows National Historic Site and Fogo and Change Islands.² There are currently more than 20,000 Newfoundlanders and Labradorians employed by the tourism sector from gas station attendants to ferry workers and musicians to shop keepers and chefs. The tourism sector contributes \$1.4 annually to the local economy with significant growth opportunities in the future.³

Although the tourism sector was affected by the COVID-19 pandemic, it continues to improve and is one of the fastest growing industries in the province. According to the Department of tourism, culture, arts and recreation, visitation to NL increased 256% in the month of December 2021 as compared to December 2020, marking significant year-over-year growth. <sup>4</sup> To support tourism businesses recovering from the COVID-19 pandemic, the Minister of Official Languages and Minister responsible for Atlantic Canada Opportunities Agency (ACOA), announced a \$325,000 contribution from ACOA's Business Development Program (BDP) for Hospitality Newfoundland and Labrador.<sup>5</sup>

<sup>&</sup>lt;sup>1</sup> https://hnl.ca/wearetourism/

<sup>&</sup>lt;sup>2</sup> https://www.newfoundlandlabrador.com/

<sup>&</sup>lt;sup>3</sup> https://hnl.ca/wearetourism/

<sup>4</sup> https://www.gov.nl.ca/tcar/files/Monthly-Performance-Report\_YEAR-END-2021\_FINAL-14Apr2022.pdf

<sup>&</sup>lt;sup>5</sup> https://www.canada.ca/en/atlantic-canada-opportunities/news/2022/05/newfoundland-and-labradors-tourism-sector-will-benefit-from-strengthened-tools-and-supports.html

This series of workforce profiles follows the Tourism Satellite Account's definition of the Tourism sector, in particular, the NAICs Codes that are used to define the accommodation industry. Those NAICs codes are:

- Accommodation:
  - o 7211 Traveller accommodation
  - 7212 Recreational vehicle (RV) parks and recreational camps
- Food and Beverage Services:
  - 7224 Drinking places (alcoholic beverages)
  - 7225 Full-service restaurants and limited service eating places
- Recreation and Entertainment:
  - o 5121 Motion picture and video exhibition
  - o 7111 Performing arts companies
  - o 7112 Spectator sports
  - o 7115 Independent artists, writers and performers
  - o 7121 Heritage institutions
  - o 7131 Amusement parks and arcades
  - o 7132 Gambling industries
  - o 7139 Other amusement and recreation industries

#### Transportation

- o 4811 Scheduled air transport
- o 4812 Non-scheduled air transport
- o 4821 Rail transportation
- 4831 Deep sea, coastal and great lakes water transportation
- 4832 Inland water transportation
- o 4851 Urban transit systems
- o 4852 Interurban and rural bus transportation
- 4853 Taxi and limousine service
- o 4854 School and employee bus transportation
- 4855 Charter bus industry
- 4859 Other transit and ground passenger transportation
- 4871 Scenic and sightseeing transportation land
- 4872 Scenic and sightseeing transportation water
- 4879 Scenic and sightseeing transportation other
- 5321 Automotive equipment rental and leasing

#### Travel Services

5615 Travel arrangement and reservation services



### 1. CURRENT LABOUR MARKET

#### **EMPLOYMENT AND UNEMPLOYMENT IN THE TOURISM SECTOR**

Newfoundland and Labrador's tourism sector employed an average 23,306 employees through the first nine months of 2022, of whom 48% were employed in food and beverage services, 21% in recreation and entertainment, 19% in transportation, 11% in accommodation and 1% in the travel services industry.

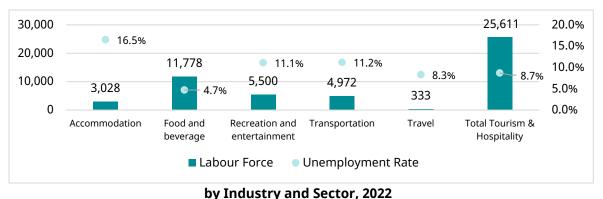
Table 1: Employment in the Newfoundland and Labrador's Tourism Industry and Sector, 2022

| Industry                     | Newfoundland and<br>Labrador |      |  |  |
|------------------------------|------------------------------|------|--|--|
|                              | #                            | %    |  |  |
| Accommodation                | 2,500                        | 11%  |  |  |
| Food and beverage services   | 11,222                       | 48%  |  |  |
| Recreation and entertainment | 4,917                        | 21%  |  |  |
| Transportation               | 4,361                        | 19%  |  |  |
| Travel services              | 306                          | 1%   |  |  |
| Tourism Sector Total         | 23,306                       | 100% |  |  |

Source: Statistics Canada, Labour Force Survey (LFS) via Real Time Remote Access.

Including both employed and unemployed individuals (i.e., those whose most recent job was in tourism), the labor force for the tourism sector averaged 25,611 through the first nine months of 2022. Unemployment averaged 8.7%.

Figure 1: Total Labour Force and Unemployment Rate, Newfoundland and Labrador Tourism



by industry and sector, 2022

<sup>\*</sup> Note: Each of the tables and charts in this report uses shortened forms to refer to the Food and beverage services and the Travel services industry groups.

The Newfoundland and Labrador's tourism sector accounts for 10.3% of the total employment in Newfoundland and Labrador, slightly higher than the national average of 9.5%.

Table 2: Newfoundland and Labrador Tourism Sector vs Total Employment, 2022

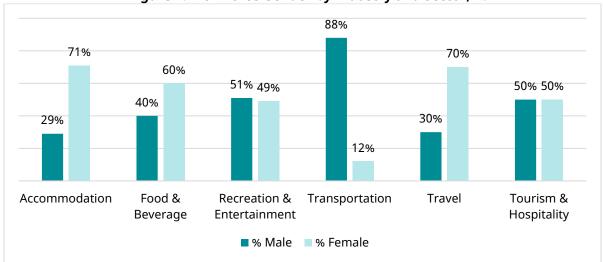
| Employment                                   | Newfoundland and Labrador | Canada     |
|--|---------------------------|------------|
| Tourism                                      | 23,306                    | 1,859,806  |
| Overall Employment                           | 227,444                   | 19,523,917 |
| <b>Percent Tourism of Overall Employment</b> | 10.3%                     | 9.5%       |

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

#### **DEMOGRAPHIC CHARACTERISTICS**

The workforce is evenly divided in terms of gender. The transportation industry has the highest concentration of male workers (88%) while the accommodation industry has the highest concentration of female workers (71%).

Figure 2: Workforce Gender by Industry and Sector, 2022



Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

The food and beverage services industry has the youngest workforce with 54% of its workers being between 15 and 24 years of age, while the transportation industry has the oldest workforce with 12% of its workers being 65 years or older. A little over half (54%) of the workforce is under the age of 35.

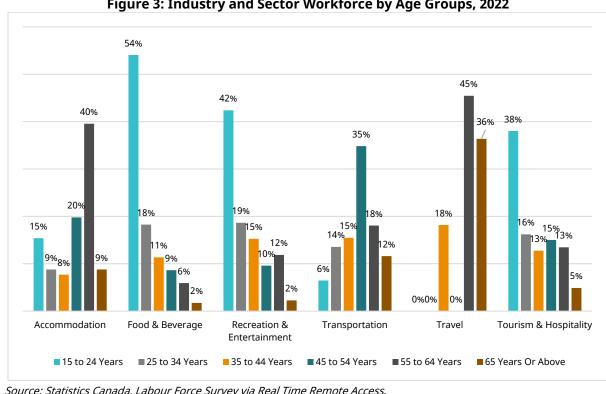


Figure 3: Industry and Sector Workforce by Age Groups, 2022

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

Approximately half (46%) have a post-secondary degree or higher. The transportation industry has the highest percentage of workers with a post-secondary education or higher while the food and beverage services sector has the highest percentage of workers with less than a bachelor's degree (reflecting the high percentage of workers who are 24 or less).

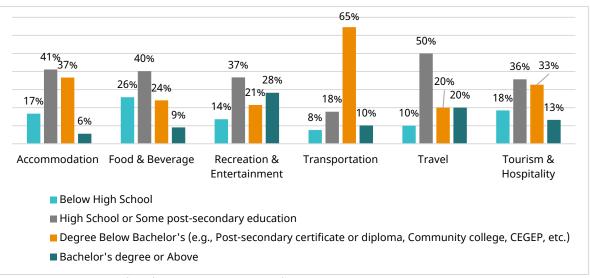


Figure 4: Workforce Education Level by Industry and Sector, 2022

In 2022, 88% of the tourism sector workforce were born in Canada, whereas 7% were landed immigrants.

88% 9% 7% n/a n/a n/a n/a Accommodation Food & Recreation & **Transportation** Travel Tourism & Beverage **Entertainment** Hospitality % Born in Canada ■ % Landed Immigrants

Figure 5: Workforce Immigration Status by Industry and Sector, 2022

Source: THRC Employment Tracker, LFS Statistics Canada.

#### **EMPLOYMENT STATUS AND WAGES**

Approximately 60% of the provincial workforce is employed on a full-time basis and 40% is employed part-time. The transportation industry has the highest percentage of full-time workers (89%) while the food and beverage services industry has the highest percentage of part-time workers (52%).

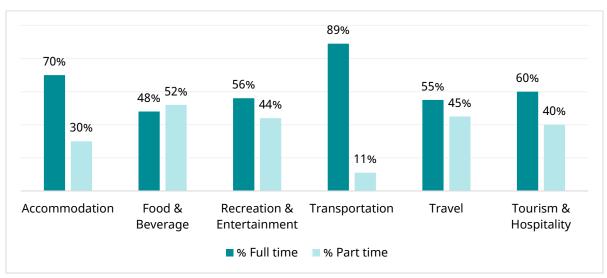


Figure 6: Job Status by Industry and Sector, 2022

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

Permanent workers account for 65% of the workforce, while 27% are seasonal, temporary, or casual workers (the remaining 8% of the workers have an unknown status in the Labour Force Survey). The transportation industry has the highest percentage of permanent employees (75%), whereas the travel services industry has the highest percentage of seasonal employees (40%).

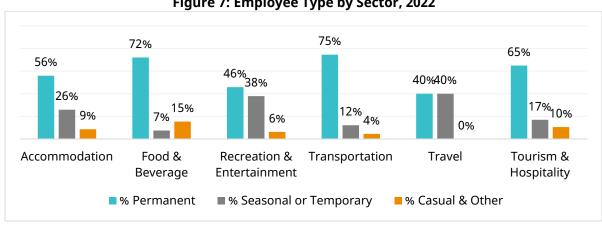


Figure 7: Employee Type by Sector, 2022

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

\*Note: The percentages in the table do not equal 100% because a portion of the employees' work status is unknown in the dataset.

The average wage rate is \$19 per hour and the average hours worked per week is 28. Employees in the transportation industry work the most hours per week (of 40 hours per employee) and are paid the highest average hourly wage (\$30 per hour).

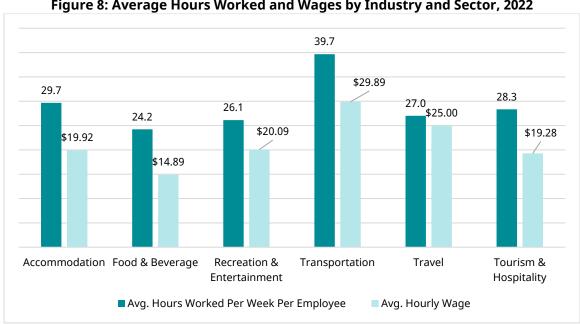


Figure 8: Average Hours Worked and Wages by Industry and Sector, 2022

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access. Note: Wage includes tips and commissions.

#### YEARS OF EXPERIENCE

On average, members of Newfoundland and Labrador's tourism sector workforce have been employed in their current positions for seven years. The transportation industry has the longest average length of employment of 12.3 years, while food and beverage services and travel service industries have the shortest average length of employment of 4.8 years.

Table 3: Tourism Industry and Sector Workforce Experience, 2022

| Years of<br>Employment | Accomm | nodation | Foo<br>& Beve<br>servi | erage |       | ition &<br>inment | Transpo | ortation |     | avel<br>vices | Tour   | ism  |
|------------------------|--------|----------|------------------------|-------|-------|-------------------|---------|----------|-----|---------------|--------|------|
| Employment             | #      | %        | #                      | %     | #     | %                 | #       | %        | #   | %             | #      | %    |
| Less than 1            | 639    | 25%      | 1,861                  | 17%   | 1,083 | 22%               | 250     | 6%       | 111 | 36%           | 3,944  | 17%  |
| 1 to 2                 | 417    | 16%      | 3,889                  | 35%   | 1,083 | 22%               | 444     | 10%      | 0   | 0%            | 5,833  | 25%  |
| 2 to 4                 | 250    | 10%      | 2,917                  | 26%   | 1,056 | 22%               | 1,194   | 27%      | 42  | 14%           | 5,444  | 23%  |
| 5 to 7                 | 389    | 15%      | 1,278                  | 11%   | 750   | 15%               | 444     | 10%      | 111 | 36%           | 2,972  | 13%  |
| 8 to 10                | 56     | 2%       | 194                    | 2%    | 111   | 2%                | 333     | 8%       | 42  | 14%           | 722    | 3%   |
| 11 to 15               | 139    | 5%       | 361                    | 3%    | 472   | 10%               | 611     | 14%      | 0   | 0%            | 1,583  | 7%   |
| 16 to 20               | 139    | 5%       | 417                    | 4%    | 139   | 3%                | 250     | 6%       | 0   | 0%            | 944    | 4%   |
| Over 20                | 500    | 20%      | 333                    | 3%    | 194   | 4%                | 833     | 19%      | 0   | 0%            | 1,861  | 8%   |
| Total                  | 2,500  | 100%     | 11,222                 | 100%  | 4,917 | 100%              | 4,361   | 100%     | 306 | 100%          | 23,306 | 100% |
| Avg. Length            | 10.7   | years    | 4.8 ye                 | ears  | 5.4 y | ears              | 12.3    | years    | 4.8 | years         | 7.0 y  | ears |

#### **LEADING OCCUPATIONS**

Table 4 provides an overview of the leading occupations in various tourism industries in terms of common certifications or training/education requirements, the primary tourism industry in which those workers are employed, annual employment levels, and average wage rates. The transportation and accommodation industries account for the occupations that have the highest average experience levels.

Table 4: Leading Occupations in Newfoundland and Labrador's Tourism Industry Workforce, 2022

| NOC  | Occupation   | Certification/Training Requirements  | Primary Industry              | Employment | Avg.<br>Hourly<br>Wage | Avg. Years<br>of<br>Experience |
|------|--|--|-------------------------------|------------|------------------------|--------------------------------|
| 6711 | Food counter attendants,<br>kitchen helpers                      | On-the-job training  | Food & Beverage services      | 3,139      | \$13.60                | 2.9                            |
| 6322 | Cooks  | <ul> <li>Completion of a three-year apprenticeship program for<br/>cooks or completion of college or other program in cooking<br/>or food safety</li> </ul>  | Food & Beverage services      | 2,194      | \$16.80                | 5.2                            |
| 6513 | Food and beverage<br>servers                                     | <ul><li>On the job training</li><li>Responsible beverage service certification</li></ul>   | Food & Beverage services      | 2,000      | \$14.90                | 4.6                            |
| 5254 | Program leaders and instructors in recreation, sport and fitness | <ul> <li>College program in recreation or physical education</li> <li>Extensive sport related training</li> <li>Coaching and refereeing certificates</li> </ul>  | Recreation &<br>Entertainment | 1,667      | \$16.50                | 4.1                            |
| 6611 | Cashiers   | <ul> <li>On-the-job training</li> </ul>  | Food & Beverage services      | 1,528      | \$13.20                | 4.0                            |
| 6731 | Light duty cleaners  | <ul><li>On-the-job training</li><li>Certification for housekeeping room attendants or similar certification</li></ul>  | Accommodation                 | 1,083      | \$16.50                | 7.4                            |
| 0631 | Restaurant and food service managers                             | <ul> <li>Completion of a college or other program related to hospitality or food and beverage service management</li> <li>Several years of experience in the food service sector including supervisory experience</li> <li>Responsible beverage service certification</li> </ul> | Food & Beverage<br>services   | 972        | \$26.00                | 14.3                           |
| 6311 | Food service supervisors   | <ul> <li>Completion of a community college program in food service<br/>administration, hotel and restaurant management or related<br/>discipline, or equivalent job experience</li> </ul>  | Food & Beverage services      | 694        | \$17.70                | 6.1                            |
| 7512 | Bus drivers, subway operators and other transit operators        | <ul> <li>Appropriate class driver's license</li> <li>Additional certifications such as First-Aid, Transportation of Dangerous Goods, and Air Brakes Endorsement</li> </ul>   | Transportation                | 611        | \$22.00                | 4.9                            |
| 6512 | Bartenders   | <ul><li>Responsible beverage service certification</li><li>On-the-job training</li></ul>   | Food & Beverage services      | 611        | \$14.50                | 5.2                            |
| 6722 | Operators and attendants in amusement, recreation, and sport     | <ul> <li>On-the-job training</li> </ul>  | Recreation &<br>Entertainment | 472        | \$18.00                | 5.4                            |
| 6511 | Maîtres d'hôtel and<br>hosts/hostesses                           | On the job training  | Food & Beverage services      | 472        | \$14.10                | 2.9                            |

| NOC  | Occupation   | Certification/Training Requirements   | Primary Industry | Employment | Avg.<br>Hourly<br>Wage | Avg. Years<br>of<br>Experience |
|------|--|---|------------------|------------|------------------------|--------------------------------|
| 2271 | Air pilots, flight engineers<br>and flying instructors | <ul> <li>Pilots and flight engineers</li> <li>A university degree or college diploma may be required.</li> <li>A commercial pilot's licence or an air transport pilot's licence is required.</li> <li>Additional licences or endorsements to fly different types of aircraft are required.</li> <li>Flight engineers require a flight engineer licence issued by Transport Canada.</li> <li>Structured training is provided by employers.</li> <li>Flight instructors</li> <li>A university degree or college diploma may be required.</li> <li>A commercial pilot's or an air transport pilot's licence is required.</li> <li>Transport Canada ratings and endorsements to provide instructions on different types of aircraft are required.</li> </ul>  | Transportation   | 389        | \$38.00                | 6.4                            |
| 0632 | Accommodation service managers                         | <ul> <li>A university degree or college diploma in hotel management<br/>or other related discipline or equivalent job experience</li> </ul>   | Accommodation    | 278        | \$65.00                | 28.0                           |
| 0731 | Managers in<br>transportation                          | <ul> <li>Managers in transportation operations</li> <li>A bachelor's degree in business administration or engineering is usually required.</li> <li>Several years of experience in transportation operations are usually required, including supervisory experience.</li> <li>Extensive experience as a supervisor and operator in a particular transport mode, such as a pilot, train engineer, vessel master or truck driver, may substitute for formal education.</li> <li>Certification as an operator of a particular mode of transportation, such as commercial pilot, vessel master or truck driver, is usually required.</li> <li>Managers in transportation freight traffic</li> <li>A college diploma or university degree in business or transportation administration may be required.</li> <li>Several years of clerical, operational or administrative experience related to freight traffic are required.</li> </ul> | Transportation   | 278        | \$47.00                | 12.5                           |
| 7513 | Taxi and limousine drivers and chauffeurs              | <ul> <li>Appropriate class driver's license</li> <li>Additional certifications such as First-Aid, Transportation of Dangerous Goods, and Air Brakes Endorsement</li> </ul>  | Transportation   | 278        | \$17.50                | 16.2                           |

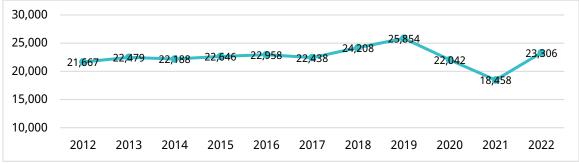
| NOC  | Occupation   | Certification/Training Requirements  | Primary Industry              | Employment | Avg.<br>Hourly<br>Wage | Avg. Years<br>of<br>Experience |
|------|--|--|-------------------------------|------------|------------------------|--------------------------------|
| 6733 | Janitors, caretakers and building superintendents                      | <ul> <li>Some occupations in this unit group require previous cleaning and maintenance experience.</li> <li>A journeyman/woman certificate in one or more of the trades or a building operator certificate may be required for building superintendents.</li> </ul>  | Food & Beverage<br>services   | 250        | \$18.40                | 7.1                            |
| 5212 | Technical occupations<br>related to museums and<br>art galleries       | <ul> <li>Registrars, cataloguers, and interpreters may require a university degree in a field related to museum and gallery work.</li> <li>For other occupations in this unit group, completion of a college program in museum technology or conservation technology or completion of other technical or on-the-job training programs related to the work are required.</li> </ul> | Recreation &<br>Entertainment | 250        | \$22.00                | 7.6                            |
| 6313 | Accommodation, travel,<br>tourism, and related<br>services supervisors | <ul> <li>Related post-secondary degree or diploma</li> <li>Extensive practical experience and training</li> </ul>  | Accommodation                 | 250        | \$26.00                | 9.8                            |

## 2. IMPACT OF THE PANDEMIC

#### **CHANGES IN THE LEVEL OF EMPLOYMENT**

Prior to the pandemic, sector employment increased at an annual growth rate of 2.6% from 2012 to 2019, rising from an average of 21,667 employees per month in 2012 to 25,854 in 2019. However, employment declined sharply with the onset of COVID-19 in March 2020. So far in 2022, average monthly employment levels (23,306 employees per month) remain below pre-pandemic levels.

Figure 9: Employment: Newfoundland and Labrador Tourism Sector, 2012 – 2022



Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

The chart below compares average monthly employment from 2019 to 2022 and also calculates the difference between average monthly employment levels in 2019 and 2022. As indicated, since the onset of the pandemic, employment levels have not surpassed those experienced in 2019.

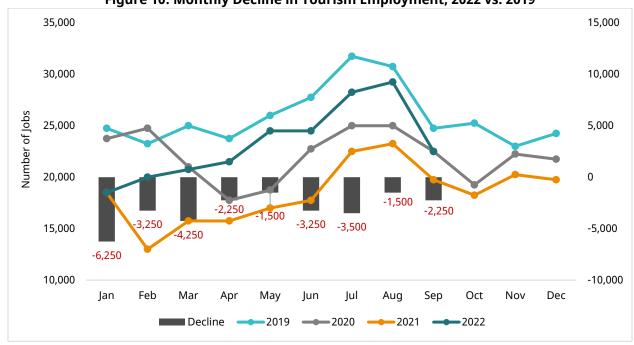


Figure 10: Monthly Decline in Tourism Employment, 2022 vs. 2019

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

The impact of the pandemic on employment varies by industry. While overall employment in the tourism sector is down 10% in 2022 relative to 2019, the percentage varies from growth of 15% in recreation and entertainment to losses of 36% in the accommodation industry.

Table 5: Employment by Sector, 2019-2022

| Employment                      | 2019   | 2020   | 2021   | 2022   | % Change<br>20 vs 19 | % Change<br>21 vs 19 | % Change<br>22 vs 19 |
|---------------------------------|--------|--------|--------|--------|----------------------|----------------------|----------------------|
| Accommodation                   | 3,917  | 3,042  | 1,792  | 2,500  | -22%                 | -54%                 | -36%                 |
| Food and Beverage services      | 12,042 | 11,708 | 8,979  | 11,222 | -3%                  | -25%                 | -7%                  |
| Recreation and<br>Entertainment | 4,271  | 3,563  | 4,167  | 4,917  | -17%                 | -2%                  | 15%                  |
| Transportation                  | 5,396  | 3,708  | 3,354  | 4,361  | -31%                 | -38%                 | -19%                 |
| Travel services                 | 229    | 21     | 167    | 306    | -91%                 | -27%                 | 34%                  |
| Total                           | 25,854 | 22,042 | 18,458 | 23,306 | -15%                 | -29%                 | -10%                 |

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

#### **IMPACT BY EMPLOYEE SEGMENT**

Job losses did not impact all demographic groups equally in 2020. Temporary workers, males and the oldest workers (those 65 and above, many of whom stayed home because of health concerns), and the most educated workers were the most likely to be displaced. The relative balance in decline between part-time and full-time workers in 2020 masks the fact that many of the full-time workers became part-time workers while those who previously worked part-time were displaced.

Since 2020, the impact has become more balanced. For example, many if not most of the older workers (65 years and older) and hose with a bachelor's degree or above were the most likely to be displaced. The relative balance in decline between part-time and full-time workers in 2020 masks the fact that many of the full-time workers became part-time workers while those who previously worked part-time were displaced. Since 2020, the impact has become more balanced. However, there continues to be a large decline in employment amongst workers aged 35 to 44 in 2022 as compared to 2019.

Table 6: Employment by Demographics, 2019-2022

|              | D.C 0. L.       |                 | J               |                    | aprilics, 2013       |                      |                      |
|--------------|-----------------|-----------------|-----------------|--------------------|----------------------|----------------------|----------------------|
| Demographics | 2019            | 2020            | 2021            | 2022               | % Change<br>20 vs 19 | % Change<br>21 vs 19 | % Change<br>22 vs 19 |
| Job Status   |                 |                 |                 |                    |                      |                      |                      |
| Full-time    | 17,875<br>(69%) | 15,125<br>(69%) | 12,021<br>(65%) | 14,028<br>(60%)    | -15%                 | -33%                 | -22%                 |
| Part-time    | 8,042<br>(31%)  | 6,938<br>(31%)  | 6,438<br>(35%)  | 9,306<br>(40%)     | -14%                 | -20%                 | 16%                  |
| Permanent    |                 |                 |                 |                    |                      |                      |                      |
| Permanent    | 17,271<br>(67%) | 15,792<br>(72%) | 11,125<br>(60%) | 15,139<br>(65%)    | -9%                  | -36%                 | -12%                 |
| Seasonal     | 2,354<br>(9%)   | 1,875<br>(9%)   | 2,042<br>(11%)  | <i>2,333 (10%)</i> | -20%                 | -13%                 | -1%                  |
| Casual       | 2,375<br>(9%)   | 1,833<br>(8%)   | 1,750<br>(9%)   | 2,083<br>(9%)      | -23%                 | -26%                 | -12%                 |
| Temporary    | 1,958<br>(8%)   | 1,021<br>(5%)   | 979<br>(5%)     | 1,611<br>(7%)      | -48%                 | -50%                 | -18%                 |
| Gender       |                 |                 |                 |                    |                      |                      |                      |
| Male         | 12,813<br>(50%) | 9,500<br>(43%)  | 9,479<br>(51%)  | 11,611<br>(50%)    | -26%                 | -26%                 | -9%                  |
| Female       | 13,063<br>(50%) | 12,583<br>(57%) | 9,000<br>(49%)  | 11,722<br>(50%)    | -4%                  | -31%                 | -10%                 |
| Age Group    |                 |                 |                 |                    |                      |                      |                      |
| 15 to 24     | 8,625<br>(33%)  | 6,292<br>(29%)  | 6,104<br>(33%)  | 8,861<br>(38%)     | -27%                 | -29%                 | 3%                   |
| 25 to 34     | 4,354<br>(17%)  | 5,333<br>(24%)  | 3,125<br>(17%)  | 3,778<br>(16%)     | 22%                  | -28%                 | -13%                 |
| 35 to 44     | 4,417<br>(17%)  | 3,313<br>(15%)  | 2,729<br>(15%)  | 2,972<br>(13%)     | -25%                 | -38%                 | -33%                 |
| 45 to 54     | 3,417<br>(13%)  | 3,646<br>(17%)  | 2,917<br>(16%)  | 3,500<br>(15%)     | 7%                   | -15%                 | 2%                   |
| 55 to 64     | 3,875<br>(15%)  | 2,771<br>(13%)  | 2,813<br>(15%)  | 3,139<br>(13%)     | -28%                 | -27%                 | -19%                 |
| 65 or above  | 1,208<br>(5%)   | 729<br>(3%)     | 750<br>(4%)     | 1,139<br>(5%)      | -40%                 | -38%                 | -6%                  |
| Education    |                 |                 |                 |                    |                      |                      |                      |
|              |                 |                 |                 |                    |                      |                      |                      |

| Demographics                       | 2019           | 2020           | 2021           | 2022                  | % Change<br>20 vs 19 | % Change<br>21 vs 19 | % Change<br>22 vs 19 |
|------------------------------------|----------------|----------------|----------------|-----------------------|----------------------|----------------------|----------------------|
| Below high school                  | 3,792<br>(15%) | 3,104<br>(14%) | 3,063<br>(17%) | 4,306<br>(18%)        | -18%                 | -19%                 | 14%                  |
| High school or some post-secondary | 9,604<br>(37%) | 8,063<br>(37%) | 6,604<br>(36%) | 8,333<br><i>(36%)</i> | -16%                 | -31%                 | -13%                 |
| Degree below<br>bachelor's         | 9,146<br>(35%) | 8,375<br>(38%) | 6,396<br>(35%) | 7,639<br>(33%)        | -8%                  | -30%                 | -16%                 |
| Bachelor's degree<br>or above      | 3,417<br>(13%) | 2,438<br>(11%) | 2,438<br>(13%) | 3,083<br>(13%)        | -29%                 | -29%                 | -10%                 |

The loss of experienced workers is evident in the decline in workers with 8 to 10 years, 11 to 15 years and 16 to 20 years of experience. There was also a large reduction in employees with less than one year experience because fewer new workers entered the industry.

**Table 7: Tourism Sector Employment by Workforce Experience (2019-2022)** 

| Length of Employment | 2019   | 2020   | 2021   | 2022   | % Change<br>20 vs 19 | % Change<br>21 vs 19 | % Change<br>22 vs 19 |
|----------------------|--------|--------|--------|--------|----------------------|----------------------|----------------------|
| Less than 1 year     | 5,917  | 3,979  | 3,938  | 3,944  | -33%                 | -33%                 | -33%                 |
| 1 year               | 5,146  | 4,604  | 2,625  | 5,833  | -11%                 | -49%                 | 13%                  |
| 2 to 4 years         | 5,688  | 5,708  | 4,604  | 5,444  | 0%                   | -19%                 | -4%                  |
| 5 to 7 years         | 2,500  | 2,396  | 1,604  | 2,972  | -4%                  | -36%                 | 19%                  |
| 8 to 10 years        | 2,000  | 1,917  | 1,438  | 722    | -4%                  | -28%                 | -64%                 |
| 11 to 15 years       | 1,833  | 1,500  | 1,625  | 1,583  | -18%                 | -11%                 | -14%                 |
| 16 to 20 years       | 1,604  | 917    | 625    | 944    | -43%                 | -61%                 | -41%                 |
| Over 20 years        | 1,167  | 1,063  | 2,000  | 1,861  | -9%                  | 71%                  | 59%                  |
| Total                | 25,854 | 22,042 | 18,458 | 23,306 | -15%                 | -29%                 | -10%                 |
| Avg. years           | 6.4    | 6.4    | 7.8    | 7.0    | -                    | -                    | -                    |

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

#### **CHANGES IN HOURS AND WAGES**

Employers reduced employee hours as a means to maintain staff throughout the pandemic. The average hours worked per week per employee declined by 11% in 2020. All industries, with the exception of transportation, have experienced a decrease in average hours per week relative to 2019.

Table 8: Newfoundland and Labrador Tourism Average Actual Hours Worked Per Week Per Employee (2019-2022)

|                                   | 2019 | 2020 | 2021 | 2022 | % Change<br>20 vs 19 | % Change<br>21 vs 2019 | % Change<br>22 vs 19 |
|-----------------------------------|------|------|------|------|----------------------|------------------------|----------------------|
| Accommodation                     | 32.4 | 30.9 | 29.9 | 29.7 | -5%                  | -8%                    | -8%                  |
| Food and Beverage services        | 28.0 | 25.0 | 27.5 | 24.2 | -11%                 | -2%                    | -14%                 |
| Recreation and Entertainment      | 26.8 | 22.3 | 28.9 | 26.1 | -17%                 | 8%                     | -3%                  |
| Transportation                    | 36.1 | 33.8 | 36.6 | 39.7 | -6%                  | 1%                     | 10%                  |
| Travel services                   | 46.0 | n/a  | 32.0 | 27.0 | n/a                  | -30%                   | -41%                 |
| Tourism Newfoundland and Labrador | 30.3 | 26.9 | 29.8 | 28.3 | -11%                 | -2%                    | -7%                  |

Overall, the average hourly wage in Newfoundland and Labrador's tourism sector fluctuated during the pandemic. Average hourly wage decreased in 2020 by 2%, increased by 6% in 2021 and increased by 7% in 2022 as compared to 2019.

Table 9: Average Hourly Wage in Newfoundland and Labrador's Tourism by Industry and Sector (2019-2022)

|                                      | 2019    | 2020    | 2021    | 2022    | %<br>Change<br>20 vs 19 | %<br>Change<br>21 vs 19 | %<br>Change<br>22 vs 19 |
|--------------------------------------|---------|---------|---------|---------|-------------------------|-------------------------|-------------------------|
| Accommodation                        | \$16.92 | \$18.41 | \$17.20 | \$19.92 | 9%                      | 2%                      | 18%                     |
| Food and Beverage services           | \$13.30 | \$13.61 | \$14.08 | \$14.89 | 2%                      | 6%                      | 12%                     |
| Recreation and<br>Entertainment      | \$20.56 | \$19.60 | \$20.78 | \$20.09 | -5%                     | 1%                      | -2%                     |
| Transportation                       | \$28.00 | \$28.50 | \$31.67 | \$29.89 | 2%                      | 13%                     | 7%                      |
| Travel services                      | \$16.70 | \$15.87 | \$24.00 | \$25.00 | -5%                     | 44%                     | 50%                     |
| Tourism Newfoundland and<br>Labrador | \$18.06 | \$17.66 | \$19.18 | \$19.28 | -2%                     | 6%                      | 7%                      |

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access.

#### **CHANGES IN EMPLOYMENT BY OCCUPATIONAL GROUP**

The following table shows the change in employment of the leading occupations in the sector throughout the pandemic until now.

Table 10: Employment of Leading Occupations in Newfoundland and Labrador's Tourism Sector (2019-2022)

| NOC  | Occupations  | 2019  | 2020  | 2021  | 2022  | % Change<br>20 vs 19 | % Change<br>21 vs 19 | % Change<br>22 vs 19 |
|------|--|-------|-------|-------|-------|----------------------|----------------------|----------------------|
| 6711 | Food counter attendants, kitchen helpers                         | 3,354 | 3,167 | 2,625 | 3,139 | -6%                  | -22%                 | -6%                  |
| 6322 | Cooks  | 2,396 | 2,563 | 1,542 | 2,194 | 7%                   | -36%                 | -8%                  |
| 6513 | Food and beverage servers  | 2,063 | 1,688 | 1,083 | 2,000 | -18%                 | -47%                 | -3%                  |
| 5254 | Program leaders and instructors in recreation, sport and fitness | 1,229 | 958   | 1,146 | 1,667 | -22%                 | -7%                  | 36%                  |
| 6611 | Cashiers   | 1,313 | 1,688 | 1,250 | 1,528 | 29%                  | -5%                  | 16%                  |
| 6731 | Light duty cleaners  | 938   | 792   | 271   | 1,083 | -16%                 | -71%                 | 16%                  |
| 0631 | Restaurant and food service managers                             | 938   | 1,292 | 1,438 | 972   | 38%                  | 53%                  | 4%                   |
| 6311 | Food service supervisors   | 1,063 | 979   | 1,000 | 694   | -8%                  | -6%                  | -35%                 |
| 7512 | Bus drivers, subway operators and other transit operators        | 500   | 250   | 250   | 611   | -50%                 | -50%                 | 22%                  |
| 6512 | Bartenders   | 875   | 250   | 396   | 611   | -71%                 | -55%                 | -30%                 |
| 6722 | Operators and attendants in amusement, recreation and sport      | 458   | 354   | 667   | 472   | -23%                 | 45%                  | 3%                   |
| 6511 | Maîtres d'hôtel and hosts/hostesses                              | 563   | 333   | 229   | 472   | -41%                 | -59%                 | -16%                 |
| 2271 | Air pilots, flight engineers and flying instructors              | 458   | 229   | 146   | 389   | -50%                 | -68%                 | -15%                 |
| 0632 | Accommodation service managers                                   | 479   | 167   | 271   | 278   | -65%                 | -43%                 | -42%                 |
| 0731 | Managers in transportation                                       | 167   | 125   | 21    | 278   | -25%                 | -88%                 | 67%                  |
| 7513 | Taxi and limousine drivers and chauffeurs                        | 583   | 229   | 250   | 278   | -61%                 | -57%                 | -52%                 |
| 6733 | Janitors, caretakers and building superintendents                | 354   | 521   | 208   | 250   | 47%                  | -41%                 | -29%                 |
| 5212 | Technical occupations related to museums and art galleries       | 313   | 167   | 125   | 250   | -47%                 | -60%                 | -20%                 |
| 6313 | Accommodation, travel, tourism, and related services supervisors | 146   | 146   | 83    | 250   | 0%                   | -43%                 | 71%                  |

The trend in food & beverage services employment is closely correlated with changes in food and beverage revenues. During the height of the pandemic, it is likely that most operations experienced a sharper decline in revenues than in employment. Most operations require a certain number of staff members to be able to open and operate. If revenues declined by 30%, that did not necessarily mean that the operation reduced its staffing levels by 30%. The result is that the average revenue per employee declined. Further complicating these factors is the addition of new staffing requirements during the pandemic to maintain health and safety standards.

The following chart compares monthly food service and drinking places' revenues from December 2019 to Aug 2022 reported by Statistics Canada on employment levels for the food and beverage services industry reported through the Labour Force Survey. The data suggests employment levels recovered more quickly in 2020 than did revenues, even though many operations were able to increase prices somewhat during the pandemic. By April of 2021, the growth of the revenues surpassed the growth of the food and beverage services industry employment levels until December 2021. In August 2022, revenues surpassed growth of employment levels again.

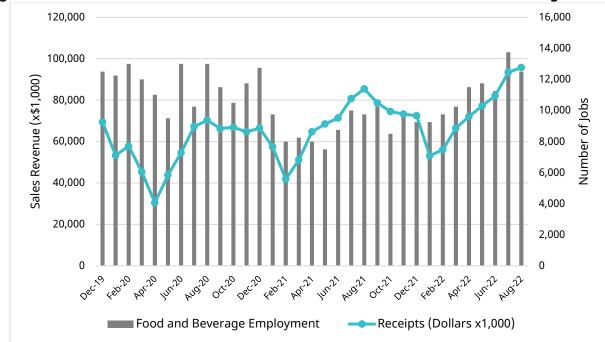


Figure 11: Sales Revenue of Newfoundland and Labrador's Food Services and Drinking Places

Source: Statistics Canada, Labour Force Survey via Real Time Remote Access; Statistics Canada. Table 21-10-0019-01 Monthly survey of food services and drinking places (x 1,000)

#### **CHANGES IN THE NUMBER OF ACTIVE BUSINESSES**

Statistics Canada defines business openings as businesses with employment in the current month and no employment in the previous month, while business closures are defined as businesses that had employment in the previous month, but no employment in the current month. Active businesses are defined as those businesses that reported having one or more employees in a given

month. During the pandemic, the tourism sector not only saw a decline in employment, but also a decline in the number of active businesses. The number of active tourism businesses declined from 1,232 in 2019 to 1,059 in 2020 before increasing to 1,164 in 2022.



Figure 12: Avg. Monthly Business Opening and Closures, Newfoundland and Labrador's

Source: THRC Employment Tracker/Statistics Canada.

#### **DATA ON WHERE EMPLOYEES WENT**

Data indicates that the tourism sector lost employees to other sectors, either when permanent employees were displaced because of the pandemic or when seasonal workers failed to return for the following season. A recent Prudential Finance study found that about 22% of workers changed their jobs or careers during the pandemic. However, there is limited data available as to which sector these departing employees went. It is likely that most of these workers moved to other sectors which were growing in 2021.

<sup>&</sup>lt;sup>6</sup> Pulse of the American Worker Survey: A Third Year Begins — Life and Work in the Pandemic Era.

Table 11: Year to Year Employment by Industry, Newfoundland and Labrador (2019-2022)

|   | . ,    | , , ,  |        |        | •                  | •                  |                    |
|---|--------|--------|--------|--------|--------------------|--------------------|--------------------|
| Industry  | 2019   | 2020   | 2021   | 2022   | Change<br>20 vs 19 | Change<br>21 vs 20 | Change<br>22 vs 21 |
| Accommodation   | 3,917  | 3,042  | 1,792  | 2,500  | -875               | -1,250             | 708                |
| Food and Beverage services  | 12,042 | 11,708 | 8,979  | 11,222 | -334               | -2,729             | 2,243              |
| Recreation and Entertainment  | 4,271  | 3,563  | 4,167  | 4,917  | -708               | 604                | 750                |
| Transportation  | 5,396  | 3,708  | 3,354  | 4,361  | -1,688             | -354               | 1,007              |
| Travel services   | 229    | 21     | 167    | 306    | -208               | 146                | 139                |
| Sector Totals   | 25,854 | 22,042 | 18,458 | 23,306 | -3,812             | -3,584             | 4,848              |
| Accommodation and food services (non-tourism)                         | 1,104  | 833    | 1,083  | 583    | -271               | 250                | -500               |
| Administrative and support, waste management and remediation services | 7,313  | 6,521  | 6,688  | 6,111  | -792               | 167                | -576               |
| Agriculture, forestry, fishing and hunting                            | 6,083  | 5,354  | 5,354  | 5,361  | -729               | -                  | 7                  |
| Arts, entertainment and recreation (non-tourism)                      | 208    | 83     | 271    | 56     | -125               | 188                | -215               |
| Construction  | 19,521 | 15,979 | 16,250 | 17,361 | -3,542             | 271                | 1,111              |
| Educational services  | 15,813 | 16,313 | 16,854 | 17,278 | 500                | 542                | 424                |
| Finance and insurance   | 3,875  | 5,271  | 4,833  | 4,250  | 1,396              | -438               | -583               |
| Health care and social assistance                                     | 39,625 | 40,146 | 43,750 | 43,472 | 521                | 3,604              | -278               |
| Information and cultural industries                                   | 2,792  | 2,208  | 2,479  | 2,139  | -583               | 271                | -340               |
| Manufacturing   | 9,271  | 8,542  | 10,563 | 9,722  | -729               | 2,021              | -840               |
| Mining, quarrying, and oil and gas extraction                         | 9,500  | 8,667  | 9,521  | 10,056 | -833               | 854                | 535                |
| Other services (except public administration)                         | 10,396 | 10,042 | 7,938  | 8,361  | -354               | -2,104             | 424                |
| Professional, scientific and technical services                       | 9,563  | 9,542  | 10,688 | 11,444 | -21                | 1,146              | 757                |
| Public administration   | 18,063 | 17,083 | 19,771 | 20,556 | -979               | 2,688              | 785                |
| Real estate and rental and leasing                                    | 2,563  | 1,958  | 1,667  | 2,194  | -604               | -292               | 528                |
| Retail trade  | 30,813 | 29,979 | 31,417 | 31,833 | -833               | 1,438              | 417                |
| Transportation and warehousing (non-tourism)                          | 6,604  | 6,208  | 5,333  | 6,333  | -396               | -875               | 1,000              |

| Industry                                      | 2019    | 2020    | 2021    | 2022    | Change<br>20 vs 19 | Change<br>21 vs 20 | Change<br>22 vs 21 |
|---|---------|---------|---------|---------|--------------------|--------------------|--------------------|
| Utilities                                     | 2,688   | 2,583   | 1,938   | 1,417   | -104               | -646               | -521               |
| Wholesale trade                               | 5,313   | 4,771   | 5,271   | 5,611   | -542               | 500                | 340                |
| Total Newfoundland and Labrador<br>Employment | 226,979 | 214,042 | 220,125 | 227,444 | -12,938            | 6,083              | 7,319              |

# 3. LABOUR MARKET OUTLOOK

#### PROJECTED EMPLOYMENT

Tourism HR Canada engaged the Conference Board of Canada to develop employment projections for the tourism services. The results were published in July 2022. The following table summarizes their projections regarding employment in the Newfoundland and Labrador's tourism sector by group from 2021 to 2025. Over the four-year period, employment in the tourism sector (overall) is projected to grow at a compounded annual rate of 6.0%. The leading industry in terms of growth is expected to be accommodation (11.6%).

Table 12: Projected Growth Rates in Newfoundland and Labrador's Tourism Sector by Industry (2021-2025)

|                              | Projected Growth vs 2020 Levels |        |        |        |        |                  |  |  |  |  |
|------------------------------|---------------------------------|--------|--------|--------|--------|------------------|--|--|--|--|
| Newfoundland and Labrador    | 2021                            | 2022   | 2023   | 2024   | 2025   | 4-year<br>Growth |  |  |  |  |
| Tourism Sector Totals        | 18,458                          | 21,630 | 22,692 | 23,078 | 23,311 | 26.3%            |  |  |  |  |
| Year-over-year Growth        | -                               | 17.2%  | 4.9%   | 1.7%   | 1.0%   | 6.0%             |  |  |  |  |
| Industry                     |                                 |        |        |        |        |                  |  |  |  |  |
| Accommodation                | 1,792                           | 2,539  | 2,716  | 2,749  | 2,777  | 55.0%            |  |  |  |  |
| year-over-year growth        | -                               | 41.7%  | 6.9%   | 1.2%   | 1.0%   | 11.6%            |  |  |  |  |
| Food and Beverage services   | 8,979                           | 10,497 | 10,879 | 10,976 | 11,084 | 23.4%            |  |  |  |  |
| year-over-year growth        | -                               | 16.9%  | 3.6%   | 0.9%   | 1.0%   | 5.4%             |  |  |  |  |
| Recreation and Entertainment | 4,167                           | 4,597  | 4,912  | 5,007  | 5,096  | 22.3%            |  |  |  |  |
| year-over-year growth        | -                               | 10.3%  | 6.9%   | 1.9%   | 1.8%   | 5.2%             |  |  |  |  |
| Transportation               | 3,354                           | 3,787  | 3,976  | 4,153  | 4,149  | 23.7%            |  |  |  |  |
| year-over-year growth        | -                               | 12.9%  | 5.0%   | 4.5%   | -0.1%  | 5.5%             |  |  |  |  |
| Travel services              | 167                             | 175    | 193    | 203    | 210    | 25.5%            |  |  |  |  |
| year-over-year growth        | -                               | 4.6%   | 10.4%  | 5.4%   | 3.1%   | 5.8%             |  |  |  |  |

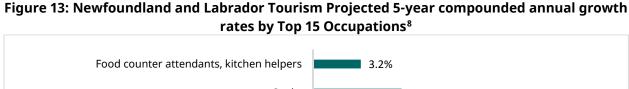
Source: Projections-of-Tourism-and-Employment-Demand-in-Canada-2019-2025, Conference Board of Canada

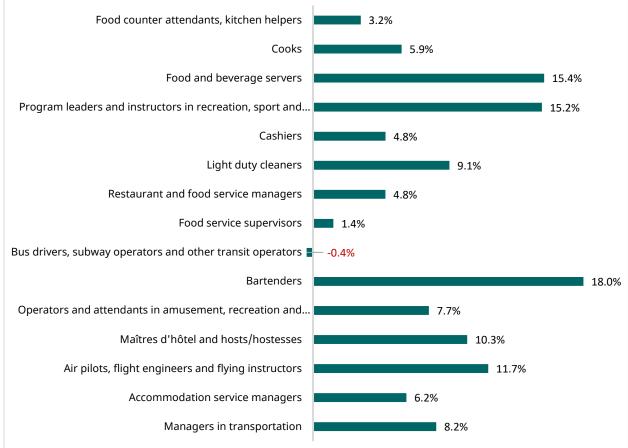
Across Canada, the Conference Board projected compounded annual employment growth in the tourism sector of 6.4% of the 4-year growth period from 2021 to 2025. This growth is consistent with the results of a recent survey conducted for Tourism HR Canada. <sup>7</sup> Of the 700 tourism employers surveyed, 29% are projecting employment to increase. The projected growth was attributed to improving business conditions (59% of employers indicated that current business and operating conditions have improved compared to the summer of 2021) and business expansion (53% of those employers who anticipate an increase in employment reported that their operations are growing).

<sup>&</sup>lt;sup>7</sup> Business Intelligence Survey, Labour Market Information, Tourism HR Canada, 2022

#### **EMPLOYMENT BY OCCUPATION**

The following chart shows the projected four-year compounded annual growth in Newfoundland and Labrador's tourism sector for the 15 leading occupations. The fastest growing occupations are expected to be bartenders, food and beverage servers and program leaders and instructors in recreation, sports and fitness. The number of bus drivers, subway operators and other transit operators are projected to decline slightly.





Source: Projections-of-Tourism-and-Employment-Demand-in-Canada-2019-2025, Conference Board of Canada

<sup>&</sup>lt;sup>8</sup> Detailed descriptions of these occupations can be found here: https://noc.esdc.gc.ca/Structure/Hierarchy?objectid=%2Fd0IGA6qD8JPRfoj5UCjpg%3D%3D





